

Blair Adams: Adams LaRocca
 Susan Amat: University of Miami School of Business
 Justin Bakes: 1st Merchant Funding
 John Banting: Hendricks Brothers Construction
 Cassann Blake: April Boyer: K&L Gates
 Andrew Kimberly Burns: Stiles
 Carricarte: IOS Health Systems
 Jason Chodash: Tossed Franchise Corp.
 Josh DeTillo: 40 St. Mary's Medical Center
 Sabrina Ferris: Greenberg Traurig
 Rob Gonda: SapienNitro
 Still Hunter: Marcus & Millichap
 Gabrielle Finley-Hazle: North Shore Medical Center
 Adam Lustig: Bilzin Sumberg Baena Price & Axelrod LLP
 40 David Metalonis: Alexander Moskovitz: Colliers International South Florida Association Financial Services
 Esther Moreno: Akerman Senterfitt
 Patrick Murphy: Coastal Construction
 40 April Boyer: K&L Gates
 Brian Clay: BankUnited
 Daniel Diaz: TotalBank
 Scott Garvis: Dale Carnegie Training
 Sky Groden: Cushman & Wakefield
 Daniel Lebensohn: BH III LLC 40
 Anthony Napoliello: International Restaurant Management Corp.
 Kenneth Naylor: Carlisle Development Group
 Daniel B. Odess: East Coast Public Adjusters
 Kevin Packman: 40 Holland & Knight LLP
 Aaron Resnick: Law Offices of Aaron Resnick, P.A.
 Michael Saks: Orange Bowl Committee
 Monique Hamaty-Simmonds: Tortuga Rum Cake Co.
 Laura Swaney: Broward Health 40
 Lisa Wulf: Right Management
 Blair Adams: Adams LaRocca
 Susan Amat: University of Miami School of Business
 Cassann Blake: Cleveland Clinic Florida
 40 April Boyer: K&L Gates
 Brian Clay: BankUnited
 Josh DeTillo: St. Mary's
 Scott Garvis: Dale Carnegie Training
 Rob Gonda: SapienNitro
 Sky Groden: Cushman & Wakefield
 Daniel Lebensohn: BH III LLC
 Adam Rabinowitz: Broad and Cassel
 40 Juan Ruiz: Flagler Real Estate
 Scott Shiller: Adrienne Arsht 40 Center for the Performing Arts
 Kevin Sloan: PNC Bank
 40 Douglas Stein: HMS National
 James Stepan: Feldman Gale, P.A.
 Nannette Zapata: Fairchild Tropical Botanic Garden
 Justin Bakes: 1st Merchant Funding
 John Banting: Hendricks Brothers Construction
 Daniel Diaz: Sabrina Ferris



UNDER 40



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South Florida
BUSINESS JOURNAL

David C. Metalonis

Senior VP/Partner, Colliers International South Florida



Age: 30

Education: B.S.B.A. in finance, cum laude, University of Florida, 2003; M.S. in real estate development, Nova Southeastern University, 2012

Driven

Hometown: Cleveland

First job: Greeter at Abercrombie & Fitch

Turning point or defining moment in my career: Making partner at age 27.

Ultimate career goal: To leverage the brokerage platform into structuring highly successful principal investments, acquisitions and developments with a wide array of capital partners.

In 10 years, I see myself: Doing deals.

Biggest mentor: Michael Fay

Best advice received: My father told me, as a child: "If a thing is worth doing, it's worth doing well."

I attribute my success to: Never stop learning.

Best stress reliever: Playing golf and sport fishing have a great way of detaching me from the outside world.

Favorite vacation spot: Every year I try to make it out West to ski for a week.

Favorite book: "The Art of the Deal" by Donald Trump

Word that best describes me: Driven

Civic/charitable organization involvement: Young Presidents Club, Mount Sinai Medical Center Foundation, and University of Florida Real Estate Advisory Board

In a movie, I'd be played by: Christian Bale

I'd like to have lunch with: Sam Zell

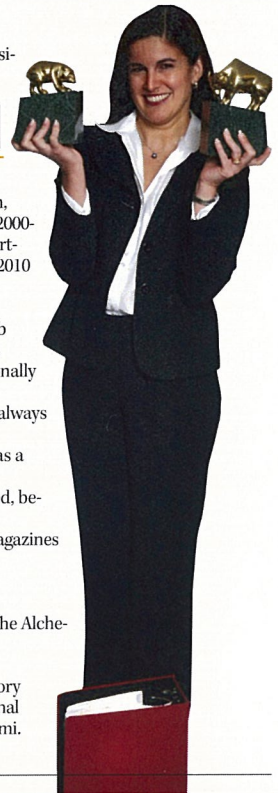
Hot topic in my field: Distressed real estate

Greatest business achievement: The next deal

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FORTY
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Esther L. Moreno

Shareholder, Akerman Senterfitt



Age: 37

Education: B.A. in English, Florida International University, 1995; J.D., Cornell University, 1998

Career Track: Summer clerkship with Federal

Magistrate Judge Barry Seltzer, 1996; summer associate, 1997, and associate, corporate department, 1998-2000, Morgan, Lewis & Bockius LLP; associate, corporate department, 2000-2005, and shareholder 2005-2006, Akerman Senterfitt; partner, corporate department, Holland & Knight LLP, 2007-2010

Hometown: Hialeah/Miami Lakes

Family: Husband Carlos A. Ramirez and son Marco, 6

First job: Nursery attendant at Don Shula's Athletic Club

Ultimate career goal: To be a senior rainmaker partner.

Yardstick of success: Being happy and fulfilled professionally as a lawyer, and personally as a wife and mother.

Best advice received: Be very responsive to clients and always do the best job you can do for your clients.

Lesson learned: You don't have to change who you are as a person to be successful professionally.

I attribute my success to: Determination, being prepared, being responsible and being a good listener.

Guilty pleasure: Reading women's fashion and beauty magazines

Best stress reliever: Massage at Elemis Spa

Favorite restaurant: Por Fin

Favorite vacation spot: Paris

Favorite books: "The Awakening" by Kate Chopin and "The Alchemist" by Paulo Coelho

Word that best describes me: Dedicated

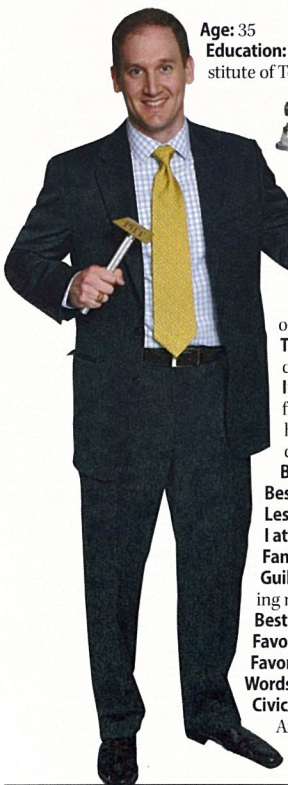
Civic/charitable organization involvement: Dean's Advisory Counsel, College of Arts and Sciences, Florida International University; Posse Foundation; and YWCA of Greater Miami.

In a movie, I'd be played by: Jennifer Connelly

Dedicated

Alexander D. Moskovitz

CFO/Senior Managing Director, Association Financial Services LC



Age: 35

Education: B.Sc. in mechanical engineering, Massachusetts Institute of Technology, 1997; M.B.A., The Wharton School, University of Pennsylvania, 2003
Career track: Consultant, Bain & Co., 1997-2001; principal, HIG Capital, 2003-2007

Hometown: Coral Gables

Family: Wife Lily and children Joseph, 7, Matthew, 4, and Ethan, 2

Passionate

First job: Summer camp counselor

or at the Miami Museum of Science

Turning point or defining moment in my career: Deciding to pursue an entrepreneurial career.

In 10 years, I see myself: Still working hard, but hopefully finding it easier to spend time with my family. I hope to continue volunteering on matters related to children's health care delivery and education.

Biggest mentor: My father

Best advice received: Life is short, so enjoy it!

Lesson learned: I've still got a lot to learn.

I attribute my success to: Ambition and integrity

Fantasy job: Luxury family vacation destination tester

Guilty pleasure: Gambling (poker and craps) and watching mindless TV.

Best stress reliever: Working out at the gym

Favorite restaurant: Matsuri Japanese Restaurant, Miami

Favorite book: "Ender's Game" by Orson Scott Card

Words that best describes me: Passionate/opinionated

Civic/charitable organization involvement: Temple Beth Am Day School, Miami Children's Hospital.

I'd like to have lunch with: Bill Gates

Patrick Erin Murphy

VP, Coastal Environmental Services, a company of Coastal Construction Group of Florida



Age: 28

Education: B.A. in accounting and finance, University of Miami, 2006

Career track: Laborer, 2002-2004, assistant project manager, Coastal Construction Group, 2004, and accounting clerk, 2005, Coastal Construction Group; external auditor, Deloitte & Touche LLP, 2006-2009; candidate for U.S. Congress, District 22; 2011-present

Hometown: Fort Lauderdale

Turning point or defining moment in my career: After spending six months in the Gulf removing oil spilled during the BP disaster, I realized hard work can be extremely rewarding, especially when it's for the greater good of the community and/or the environment.

Ultimate career goal: To represent the people of South Florida in the U.S. Congress.

Best advice received: Listening is more important than talking.

Best stress relievers: Fishing, diving, exercising

Favorite restaurant: Cap's Place, Lighthouse Point

Favorite vacation spot: Florida Keys

Favorite book: "Team of Rivals" by Doris Kearns Goodwin

Word that best describes me: Determined

Civic/charitable organization involvement: Coastal Cares, the philanthropic branch of Coastal Construction Group, intended to benefit nonprofit organizations such as Boys & Girls Club of Broward County, United Way, Camillus House and Education Fund/Teach-A-Thon.

In a movie, I'd be played by: Conan O'Brien

I'd like to have lunch with: Warren Buffett

Hot topic in my field: Green technology and creating jobs

Determined